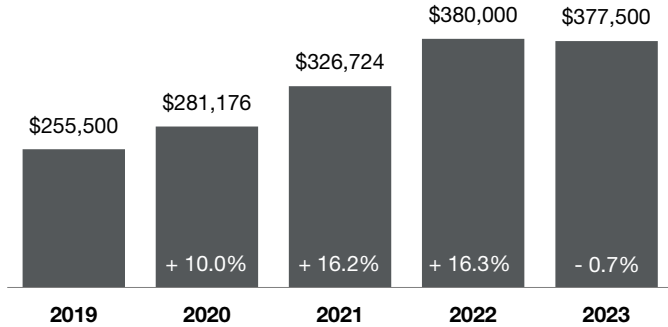


Quick Facts

Median Sales Price



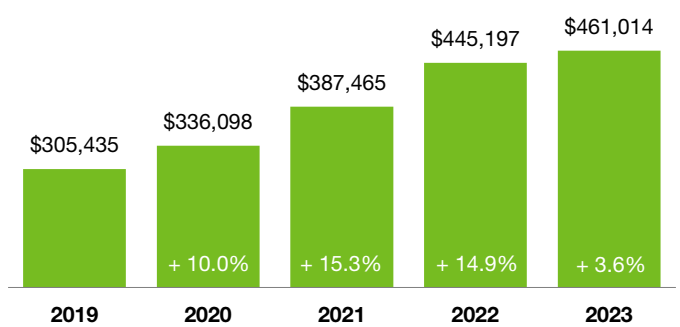
Top 5 Areas: Change in Median Sales Price from 2022

Anson County	+ 17.2%
Kannapolis	+ 8.4%
Stanly County	+ 5.0%
Matthews	+ 3.7%
Statesville	+ 3.2%

Bottom 5 Areas: Change in Median Sales Price from 2022

Cornelius	- 6.5%
Lancaster County	- 7.0%
Lake Norman	- 7.7%
Lincoln County	- 8.9%
Montgomery County	- 18.8%

Average Sales Price



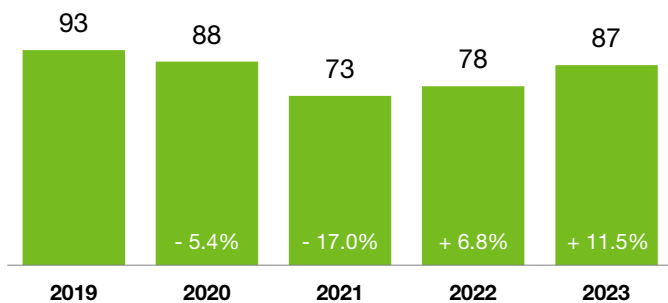
Top 5 Areas: Change in Avg. Sales Price from 2022

Davidson	+ 8.6%
Alexander County	+ 3.1%
Anson County	+ 1.6%
Gaston County	+ 1.4%
Kannapolis	+ 1.1%

Bottom 5 Areas: Change in Avg. Sales Price from 2022

Fort Mill	- 6.5%
Lancaster County	- 6.7%
Concord	- 7.6%
Lincolnton	- 8.3%
Montgomery County	- 10.1%

List to Close



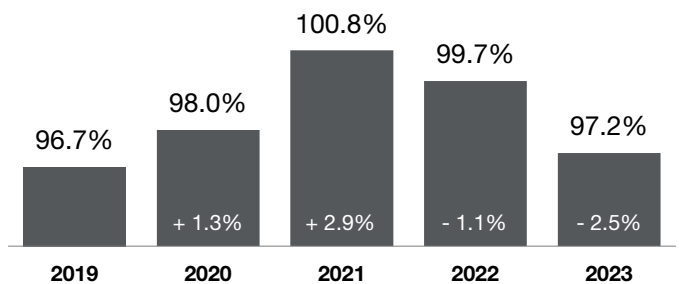
Top 5 Areas: Change in List to Close from 2022

Cornelius	+ 32.0%
Statesville	+ 27.0%
Lake Norman	+ 26.1%
Lincolnton	+ 23.9%
Iredell County	+ 21.7%

Bottom 5 Areas: Change in List to Close from 2022

Lancaster County	+ 4.9%
Mecklenburg County	+ 4.5%
Salisbury	+ 4.0%
Lake Wylie	- 9.1%
Huntersville	- 19.3%

Percent of Original List Price Received



Top 5 Areas: Change in Pct. of Orig. Price Received from 2022

Davidson	- 0.9%
Anson County	- 1.1%
Montgomery County	- 1.7%
Iredell County	- 1.8%
Monroe	- 1.9%

Bottom 5 Areas: Change in Pct. of Orig. Price Received from 2022

Matthews	- 2.9%
Alexander County	- 2.9%
Concord	- 3.0%
Lincolnton	- 3.2%
Salisbury	- 3.2%